

**WELCOME  
NOVEMBER 18-21, 2008**

**South Carolina Association of Governmental Purchasing Officials Conference**

**\*\*Members are encouraged to arrive early for sessions. Sessions that have reached room capacity will be closed\*\***

**30TH ANNIVERSARY  
PROCUREMENT PROFESSIONALS  
PEARLS OF THE INDUSTRY**

**Business Casual Attire for all sessions  
Dressy Business Attire for the Banquet**

**TUESDAY, NOVEMBER 18, 2008**

<b>Time</b>	<b>Location</b>	<b>Session/Workshop</b>	<b>Presenter</b>
8:00 am – 1:00 pm		Golf Tournament	Donna Potts, Janice Bell, Sam Hanvey
8:00 am – 5:00 pm	Dunes	NIGP Managing RFP's	Vickie Stevens
1:00 am-3:00 pm	Captain Jack Stoney	Board Meeting	Board Members, Committee Chairs Open to all members
1:00 am-5:00 pm	Carolina Room	Program and Conference Working Meeting	Program and Conference Committees
5:00 pm – 8:00 pm		Bowling Tournament	Angelia Sumpter
		Hosted Reception	Fortran Communications, Randy Hicks

## WEDNESDAY, NOVEMBER 19, 2008

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<b>Time</b>	<b>Location</b>	<b>Session/Workshop</b>	<b>Presenter</b>
8:00 am-5:00 pm	Lobby	Member Registration	Conference Committee
8:00 am – 5:00 pm	Palmetto	Silent Auction	Certification Committee
8:00 am-12:00 pm	Sabal Palm	Governors Office Executive Networking	Margaret Woodson
8:50 am-9:50 am	Captain Jack Stoney	First Timer's Orientation	President, Board Members, Committee Chairs
10:00 am-10:50 am	Lord's Proprietors	<b>Concurrent Session</b> Maximizing Agency Rebates	Nat Kaminski, Chief of Staff Comptroller General's Office
10:00 am-10:50 am	Bayleys Baroney	<b>Concurrent Session</b> Complex Bids/RFP's	Rosalind Giddens Medical University of South Carolina
10:00 am-10:50 am	Captain Jack	<b>Concurrent Session</b> Decision-Making Attributes for Pros	Judge Beau Patterson "Please Rise" Speaker, Trainer and Coach
10:50 am-12:15 pm		<b>TIME ON YOUR OWN</b>	
12:00 noon-5:00pm	Leamington Foyer	Vendor Registration	Conference Committee
12:15 pm-12:30 pm	Leamington ABC	Welcome and Introduction to Board	President, Wendy Williams, CPPO, C.P.M. Conference Chair, Melissa Thurstin, CPM
12:30 pm-2:50 pm (10 minute break, water stations and tea)	Leamington ABC	<b>Opening General Session</b> Mock RFP Process: From Solicitation to Intent to Award to Protest to Award	Materials Management Office Information Technology Office Keith McCook
3:00 pm-4:00 pm	Leamington ABC	Business Meeting Salute to Veterans	Voting on 2009 Officers, Reports, Recognitions by Committee Chairs
4:00 pm-7:00 pm	Leamington Grand Ballroom	SCAGPO/Vendor Networking Session Announcement of 2009 Officers	Vendors, Members and Registered Guests Very Light Hors d'oeuvres
7:30 pm-11:30 pm	Leamington ABC	Entertainment by Kevin Porter Time to Network Light Hors d'oeuvres	Vendors, Members and Registered Guests

## THURSDAY, NOVEMBER 20, 2008

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<b>Time</b>	<b>Location</b>	<b>Session/Workshop</b>	<b>Presenter</b>
8:00 am-5:00 pm	Lobby	Member Registration	Conference Committee
8:00 am – 5:00 pm	Palmetto	Silent Auction	Certification Committee
8:30 am-9:30 am	Sabal Palm	<b>GENERAL SESSION</b> Leadership in a Changing World - Some Things Remain Constant	Dr. Marshall (Sonny) White, Jr. President, Midlands Technical College
9:30 am-9:40 am		<b>Break</b>	
9:40 am-10:40 am	Sabal Palm	<b>GENERAL SESSION</b> “Judging Your Ethical Compass”	Judge Beau Patterson
10:50 am-11:40 am	Sabal Palm	<b>Concurrent Session</b> Responsiveness: When must bids be rejected?	Keith McCook
10:50 am-11:40 am	Bayleys Baroney	<b>Concurrent Session</b> Retirement Social Security, SC Deferred Comp	Glen King Harry Scott Kelly Hiers
10:50 am-11:40 am	Dunes	<b>Concurrent Session</b> Surplus Property Updates	Tom Hornsby
10:50 am-11:40 am	Captain Jack Stoney	<b>Concurrent Session</b> How to Do Business with State Government	John Stevens, Materials Management Office
11:45 am-1:10 pm	Basshead Deck	<b>Networking Luncheon</b>	Entertainment and Vendor Recognition
1:20 pm-2:10 pm	Leamington ABC	<b>Round Table Discussion</b> Legalities, Deferred Comp, Retirement, Social Security, Audit & Certification and Materials Management Office	Judge Patterson, Glen King, Harry Scott, Kelly Hiers, Mac Stiles, Georgia Gillens
1:20 pm-2:10 pm	Captain Jack Stoney	<b>Concurrent Session</b> Bank of America – Procurement Card	Tracey M. Wopperer, VP, Sr. Account Manager Robert Lynch, Assistant VP
1:20 pm-2:10 pm	Bayleys Baroney	<b>Concurrent Session</b> Developing a how to do business guide for your Procurement Office	Margaret Woodson, Director Governor's Office of Small & Minority Bus. Assistance
2:15 pm-5:00 pm	Leamington Grand Ballroom	SCAGPO/Vendor Networking Session	All members should interact with the vendors.
5:00 pm-6:00 pm	Leamington Grand Ballroom	Gift Drawing	Conference Committee
7:00 pm-9:00 pm	Sabal Palm	Special Awards / Banquet    Dressy Business	Members, paying guests and vendors

**FRIDAY, NOVEMBER 21, 2008**

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<b>Time</b>	<b>Location</b>	<b>Session/Workshop</b>	<b>Presenter</b>
7:45 am-8:45 am	Leamington ABC	Networking Breakfast, Turn in evaluations, name tags 2009 Committee Sign-up	Conference Committee
8:00 am-5:00 pm	Bayleys /Baroney	General Contractors Certification	Norma Hall
9:00 am-10:00 am	Sabal Palm	<b>General Session</b>	Glenda Cannon Doles Motivational – Invest in Yourself
10:00 am-11:30 am	Sabal Palm	<b>Closing General Session</b> Updates, Questions and Answers	Voight Shealy, Materials Management Office Mike Spicer, Information Technology Management Office
11:30 am-12:00 noon	Sabal Palm	<b>Close Out</b> Gift Drawing	Conference Committee

**Any session topic and/or presenter changes will be announced at the beginning of the conference.**