

Extra Large CHAPTER OF THE YEAR SUBMISSION

2017

Preferred Excellence Award Consideration EXCELLENCE IN Membership Recruitment, Retention, Engagement

> Stacy Adams, CPPB President



Thank you for considering SCAGPO's entry for Chapter of the Year.

The process of creating this document for you has been meaningful to us; and has provided us with an opportunity to reflect on last year's successes and challenges and consider this year's goals and strategies.

For that, we appreciate the opportunity. Sincerely, Stacy Gregg, Immediate Past President

Navigation Directions

- Bold, Red font is meant to identify an example of the instance being documented.
- All Pictures with Blue borders are links. Please click on it to receive a larger view.
- Blue font indicates a link. If any link does not work, please copy and paste the URL into your browser.
- A glossary of links is provided in the back just in case the link on the picture is broken.



2017 Chapter Award Entry

SC Association of Governmental Purchasing Officials

Chapter

Stacy Gregg, CPPO, CPPB

Submitted By

803-737-2609

forum@scagpo.org

Current Position

Immediate Past President

Phone

E-mail

Please select the award your Chapter is applying for. If applying for more than one please indicate each. Email submissions to <u>chapters@niqp.org</u> or mail to NIGP Chapter Awards, 2411 Dulles Corner, Suite 350, Herndon, VA 20171

Entries Due by May 23, 2017



Chapter of the Year submissions must include documentation for the four Excellence categories below as well as documentation to show excellence in Chapter Operations.

- Small Chapter (under 100)
- Medium Chapter (101-200)
- Large Chapter (201-350)
- Extra Large Chapter (351 or more)
- EXCELLENCE IN MEMBERSHIP RECRUITMENT, RETENTION AND ENGAGEMENT
- EXCELLENCE IN EDUCATION AND PROFESSIONAL DEVELOPMENT
- EXCELLENCE IN ADVOCACY FOR MEMBERS AND THE PROFESSION
- EXCELLENCE IN INSPIRING PROCUREMENT FOR THE FUTURE

+

Section 1

Entry Form

I. EXCELLENCE IN CHAPTER OPERATIONS (Chapter of the Year Only)

- 1. Conducted an Officer Transition meeting providing written policies and procedures.
- 2. Had a current strategic plan with action items.
- 3. Established a formal marketing plan.
- 4. Conducted the following (No documentation required, simply indicate Yes or No for each on the blank provided):

Yes	Updated bylaws	Yes	Written job descriptions for Board and Committee positions
Yes	Prepared a yearly budget	Yes	Board of Director succession plan
Yes	Filed required IRS documents (990 or 990N)	Yes	Conducted a minimum of four Board and Committee meetings throughout the year
Yes	Established audit program	Yes	Chapter members serving on NIGP councils, committees or task forces
Yes	Record retention schedule	Yes	NIGP logo on membership materials
Yes	Internal financial controls	Yes	NIGP logo on chapter website

5. Bonus: Show us something new or innovative in Chapter Operations.

Officer Transition Planning *I. Excellence in Chapter Operations*

		BOARD MEETING AGENDA
NOTE: Page 2 of our Strategic	IV.	Attachments Expectations for Future Meetings:
NOTE. Tage 2 01 001 Strategie		Expectations for Future meetings.
Plan discusses our Transition		December 14, 2016 @ 2:00 p.m. Board Training
Planning.		
	٧.	Adjournment
		Motioned:
http://scagpo.org/images/downloads/strategic		Seconded: Vote: All in favor
plan 2016.pdf		Meeting Adjourned At:
		b
From: Gregg, Stacy		Sent: Tue 12/13/2016 4:50 PM
To: Adams, Stacy; Geneva Jackson		
Cc:		
Subject: RE: December 14 Meeting - 10:00 a.m. and Board Boot Camp following Lunc		
Geneva	. 5	·····6·····1····7····8····1···9····10····
Original Message From: Adams, Stacy [mailto:sadams@mmo.sc.gov]		
Sent: Tuesday, December 13, 2016 4:38 PM		
To: Adams, Stacy <sadams@mmo.sc.gov></sadams@mmo.sc.gov>		
Subject: FW: December 14 Meeting - 10:00 a.m. and Board Boot Cam	p following	g Luncheon
Importance: High		
Hello 2017 SCAGPO Board!		
I would love to extend an invitation for each of you to attend the 2016	Board Mee	eting tomorrow morning at 10am as sent out by Stacy Gregg, 2016
President this afternoon. We will break for the SCAGPO Luncheon, the	nen we hav	ve an event just for you as the 2017 Board as discussed last month.
We are doing a 2017 SCAGPO Board Boot Camp following the lunche	on until 4	00 PM. Please make every effort to come. You will need the same
		/ear and make sure that everyone is marching to the beat of the same
drum. :-)		
If you are receiving this email and you are not sure why, be sure to sh	now up as	I have an opportunity to discuss with you specifically!!! ;-)
If you have any questions or need additional information, please let m	e know.	
If you are unable to attend, please communicate that to me as well so	provision	s can be made to update you with necessary information.
Warm regards and looking forward to an exciting new year! Stacy A.		
Stacy Adams, CPPB Procurement Manager Team Lead Division of		
1201 Main Street, Suite 600 Columbia, SC 29201 Office: (803) 737-	43/5 <u>sac</u>	lams@mmo.sc.gov

The December Board meeting is traditionally the organization's "pass-off" meeting. About half of the 2016 Board is either new or not a recent return. To prepare for the coming year, returning and new Board members participated in a special session on the Afternoon of December 14 for the sole purpose of reading and discussing the Operations Manual, By-Laws, and Strategic Plan. The old Board met that morning to close the year, with the incoming Board members in attendance.



Current Strategic Plan

I. Excellence in Chapter Operations

The SCAGPO Board revised the Strategic Plan in January 2016.

The strategic plan was also reviewed and discussed in the June Meeting as the Board reviewed the status of their goals.

http://scagpo.org/images/downloads/strate gic_plan_2016.pdf



2016-2018

South Carolina Association of

Governmental Purchasing Officials

Established a Formal Marketing Plan

Pages 2-4 of SCAGPO's Strategic Plan includes our

Formal Marketing Plan.

Please find it online.

http://scagpo.org/images /downloads/strategic_pla n_2016.pdf



I. Excellence in Chapter Operations

Formal Marketing Plan

Executive Summary

The South Carolina Association of Governmental Purchasing Officials is a chapter of the National Institute of Governmental Purchasing, Incorporated (NIGP). The Association is a nonprofit organization providing a wealth of support to purchasing agencies throughout South Carolina. Through its programs, purchasing officials learn the finer points of source selection, competitive bidding, negotiation, transportation, quality assurance, contract administration, tracking, inventory management, and specification writing.

Target Customers

The membership of SCAGPO shall be limited to persons who are employed by a State, County, City, Town, Municipality, School District, or other Governmental Agency or Subdivision unless otherwise approved for membership by a majority vote of the Board of Directors. The classes of membership are:

- Regular Members: Restricted to persons who are actively engaged in governmental purchasing activities of any state, county, municipal, educational agency or special purpose political subdivisions. May also be extended to anyone interested in the profession, vendors excluded, and sponsored by a regular member.
- Lifetime Members: May be conferred upon active members upon retirement and written request for such membership.
- Honorary Members: May be bestowed upon individuals who have made distinguished contributions to the purchasing profession, or to the Association, upon recommendation and majority vote by the Executive Board.
- Agency Members: Up to 15 members may have membership in the name of any state, county, municipal, educational agency, or special purpose political subdivision which is actively engaged in governmental purchasing activities.

Strategic Plan 2016-2018 - 2

Also, the SCAGPO Board voted at the March 20, 2016 Board meeting to enact a **social media policy** for the Chapter. In 2016, Social Media was a major marketing tool for SCAGPO as updates about training classes, meetings, NIGP special events, and all other types of Chapter business were shared via Facebook or Twitter. http://scagpo.org/images/downloads/social_media_policy_final_draft.pdf

Established a Formal Marketing Plan

Marketing is a major *I. Excellence in Chapter Operations* focus of operations as it was discussed as a part of the Strategic Plan and Social Media Policies.

Also, the Chapter continues to expand branding efforts through the use of the logo on every communication, door prize, speaker gift, promotional gift, etc.

The Chapter uses an all encompassing brochure for trade shows, student shows, and vendor events. Our branding efforts includes the use of our signature "o" and logo on our letterhead, business cards, and powerpoint template (being used for this submission).

We also hired a local Graphic Design firm for most of our marketing materials.

Brochure

http://scagpo.org/images/downloa ds/scagpobrochure2.pdf

Blood Drive http://scagpo.org/images/downloa ds/blood drive 2016.pdf

Cancer Awareness

http://scagpo.org/images/downloa ds/cancer awareness 2016.jpg









Bonus 1: Chapter Manuals *I. Excellence in Chapter Operations*



The Ops Manual includes regular operations for different committees, including officer job descriptions, travel policy, region descriptions, audit procedures, etc.

The Chapter uses a **Professional Development Manual**. This manual described in full, complete operations for the Committee, for all regular events, including NIGP Courses and Quarterly Training events. This manual is not published on the website because it contains private information and account numbers.

The **Mentoring Program** also had on the website a Guide for all Mentoring Participants.



Bonus 2: Volunteer Database I. Excellence in Chapter Operations

Sccacppo South Carolina Association of Governmental Purchasing Offici Estadardow to	Also
About Us Leadership	Events Committees Resources Join Calendar Newsletter Contact Us
QUICK LINKS	VOLUNTEERS (COPY)
About Us Archives Calendar of Events Career Opportunities NIGP Courses Photo Gallery Sponsorship Information Volunteers V9	Please check one or more of the committees on which you are interested in volunteering. Once you have chears, motification will be serve to the determinity, who will forward your interest to the appropriate Chairperson. If you do not here back from the Chairperson within a few weeks, please contact him or her directly. Annual Forum: Golf Committee Annual Forum: Booling Committee Annual Forum: Booling Committee Annual Solum: Booling Committee Annual Solum: Booling Committee Annual Solum: Booling Committee Certification Committee Certification Committee Certification Committee Solution Preserve Cestification Committee Forum Consorting Committee Hatorian Committee
	Membership Committee Mentor or Mentee Nominating Committee Professional Development Committee Professional Development Committee: Host an NIGP Course Program Committee Special Projects: Charitable Events (Food Bank) Special Projects: Charitable Events (Cancer Awareness Campaign) Special Projects: Charitable Events (Cencer Awareness Campaign) Special Projects: Charitable Events (Veterans) Special Projects: Reverse Trade Show Board Service Would you be interested influture opportunities to run for a Board position? Yes No No No

Members interested in volunteering for committees may do so by completing a form on SCAGPO's website. This form collects the information in a **database** for current reference by Committee Chairs and also to allow the nominating Chairperson to get a good idea of who may be interested in candidacy for a Board seat.

http://scagpo.org/form.php?form_id=34&c=1



Bonus 3: Equipment Policy I. Excellence in Chapter Operations

SCAGPO EQUIPMENT POLICY

Inventory control of South Carolina Association of Governmental Purchasing Officials (SCAGPO) owned equipment may be defined as the locating of property, recording and maintaining of information on the acquisition, identification, location, value, condition, and disposition of each type of property. The investment in equipment represents a SCAGPO expenditure and adequate records are essential.

Equipment is defined as tangible or intangible assets that are owned by SCAGPO and have an estimated useful life extending beyond one calendar year and a minimum acquisition cost of \$500.

PURPOSES OF INVENTORY CONTROLS

A current inventory of SCAGPO property is essential not only from the standpoint of accounting for items, but as an aid in preventing loss or theft, and providing accurate information for the SCAGPO Board and members. The major purposes of the inventory control are the following:

- An analysis of property owned by the SCAGPO.
- The property inventories bring together in one place all data of ownership, use, location and identification of SCAGPO property.
- The property inventory assists in preventing theft and misuse and establishes an accurate proof of loss for filing insurance claims.
- The property records are the basis for establishing the accounting records and on the SCAGPO reports.
- Fix responsibility for property and property control with the individuals that the property has been assigned to.
- The property inventory will help in the planning for future acquisition of property and disposal.



Bonus 4: Mailbox Instructions for Use *I. Excellence in Chapter Operations*





The following is a brief explanation of how to access and use your SCAGPO mailbox:

E-mail Address: Corresponds with the position held. For example, the president's e-mail address is president@scagpo.org If you are unsure of your e-mail address, you may find it on the website on the Board Members and Committee Chairs Page: <u>http://scagpo.org/board.php</u>

> The exceptions to this are the mailboxes for Directors At Large. Their Email addresses are Director<LastName>@scagpo.org

E-mail Password:

Mailbox Website: Our mailboxes are hosted by Network Solutions on the following page: http://mail.scagpo.org/interfaces/sso/login.php.

> You may access a link to this page from SCAGPO's *Member's Only* page: <u>https://scagpo.starchapter.com/members.php</u>

Mail Options: You may find it helpful to customize the mailbox to suit you. Most of this will occur on the Options Tab on the left menu. Please remember to check the following settings:

- Password: PLEASE DO NOT CHANGE THE PASSWORDS!
- Auto-Responder: To cancel/enable your auto-response message
- Forward: To forward the mail to an e-mail address you check frequently
- Signatures: To create, update, or delete existing signature

South Carolina Association of Governmental Purchasing Officials

Bonus 5: Operations Manual I. Excellence in Chapter Operations (excerpt from 25 pages)

Professional Development Committee

The Professional Development Committee is charged with the responsibility of planning, establishing and furnishing cost efficient quality professional educational programs three times per year. Such educational programs are to further the knowledge, expertise and professionalism of the SCAGPO membership.

Each Incoming SCAGPO President appoints the Committee chair for one year. The President also approves the members.

Quarterly Training Events:

The three programs are called Spring, Summer and Fall.

- The Spring program is generally held one day during the months of January March. March is typically selected to coincide with Procurement Month activities.
- May is usually the month for the summer training. April conflicts with school spring breaks and June is the end of the fiscal year.
- September is favored for the fail program since August is a vacation and back to school period that would compete for attendance. October is too close to the annual forum and may result in some agencies rejecting requests to attend both events.

Quarterly Training events are typically held on the second Thursday of the month; however, please remember to check for conflicting events (holidays, training events, and special vacation times) prior to planning your event. You may want to also notify other organizations (MMO, ITMO, OSMBA, and Member Consortiums) prior to scheduling your event.

It is important to remember that the quarterly training events serve two very significant purposes: (1) to provide substantial, relevant, and memorable training to our members, and (2) generate revenue for the chapter. Please take both of these purposes into consideration when planning the agenda.

The Professional Development Chairperson generally assists with the Spring Quarterly Training event for their year; however, takes the lead on planning the Summer and Fail event for their year; and also planning the Spring event for the next year. As a courtesy, you may want to remember to keep expenses as low as possible for the May training, because you will be working within that Chairperson's budget. If you have the funding available, then you may want to consider paying your deposits and perhaps some other expenses from your current budget as well.

Expenses

All expenses, including location, speaker, printing, and caterer/refreshments are part of the budget of the committee. For Quarterly training events, you may expect to have the following expenses

- Training Room
- Facility
- Speaker Gifts
- Door Prizes
- Speaker Fees
- Refreshments

Once you have established the dates and locations, you can start booking speakers. (It is easier to obtain speakers when you allow several months between the date you booked the speaker, and the actual date of the program.) Experience has shown that speakers should be selected a minimum of three months prior to the program.

To keep the expenses to a minimum, you may want to consider finding speakers within the membership. Also, specifically request to your committee members to reach out to friends, who would provide quality

SCAGPO Pro=D Operations, (2013 - Stacy Gregg)

Page 2



Bonus 6: Events Budget Form *I. Excellence in Chapter Operations*

2	2016 Quarterly Traini	ng Budgets													
	А	В	С	D	E	F		G	Н	I.	J		К	L	М
1	2016 Summer	Quarterly	Training		Venue:	SC State Museum									
2		Fee	Travel	Meals	Misc	Extra Needs		Totals							
3	Speakers														
4	Mike Spicer	\$ 60.00									Calculatio	ons			
5	Tony Ellis	\$ 60.00			\$ 150.00										
6	Ron Harvey	\$ 500.00								Number o	f Attendees		75		
7	Clarissa Clark	\$ 60.00								Cost Per P	erson	\$	38.33		
8	Tammy Isham	\$ 60.00													
9	John White	\$ 60.00								Fee Per Pe	erson	\$	60.00		
10	Facility									Total Expe	ense	\$	2,875.00		
11	Room Fee	\$ 500.00					\$	500.00		Total Reve	enue	\$	4,500.00		
12	AV	\$ 75.00					\$	75.00		Total Com	mission	\$	1,625.00		
13	Food														
14	Morning Break	\$ 2,000.00					\$	2,000.00							
15	Lunch						\$	-							
16	Afternoon Break						\$	-							
17	Drinks (Day)						\$	-							
18	Service Charges						\$	-							
19	Taxes						\$	-							
20	Extras														
	Printing						\$	-							
22	Name Badges	\$ 100.00					\$	100.00							
23	Speaker Gifts	\$ 100.00					\$	100.00							
	Signage						\$	-							
25	Member Gifts						\$	-							
20	Manufactoria Datasa	¢ 100.00					ć	100.00							

Many of SCAGPO's events were expected to generate revenue for the Operating budget. As such, the Chapter used a special budget form to ensure that the Chapter (at least) broke even for every event (unless it was specifically planned as a complimentary benefit to members).

As the expenditure numbers on the left were added, the results in the blue box changes. This gave organizers information to make informed decisions about what they could afford and also how to set registration fees.

SCAG South Carolina Association of Governmental Purchasing Officials

ESTABLISHED IN 1978

Bonus 7: Board Ownership I. Excellence in Chapter Operations

From: Gregg, Stacy [mailto:sgregg@mmo.sc.gov] Sent: Tuesday, January 12, 2016 9:53 AM To: Gregg, Stacy Subject: Welcome to 2016 SCAGPO Board

Good Morning!

Welcome to SCAGPO's Board! I thank each of you for volunteering your service this year. It is quite an honor to work with each of you. We are off to a relatively slow start because I didn't have time to plan for now as Steve allowed me to plan during his year as President. Nonetheless, I am excited about the accomplishments of the 2015 Board and look forward to celebrating your accomplishments as a Board.

To begin, I ask that you all please provide me with the following by January 20.

. 3 4

- ≻ Goals for your position in 2016
- Complete Biography
- ≻ Budget Request - and inventory of supplies and equipment

Your complete biography should include all of the following:

- Name
- ≻ Education/Training
- > Title & Organization for which you are employed
- Contributions to your employer
- Contributions to SCAGPO

Click on a photo to see social network updates and email messages from this person.

Oftentimes, volunteers may take positions of leadership with the expectation of filling seats (and perhaps not much else). The President began the year off with a call for the Board members to take a look at what their role on the Board would be; and to assume ownership of their role by developing, maintaining and fulfilling independent goals.

Bonus 8: Storage I. Excellence in Chapter Operations

Riverchase Self Storage 115 Riverchase Way Lexington, SC 29072 803-996-1399

Payment Receipt

Company Tenant Address City, State By Sandra	S P e, Zip C	tacy Gregg SC Assoc. of Go O Box 8626 Columbia, SC 29202 /ski	v.Purchasing (Officials	Date Printer Payment Da Available C Current Bal Paid Thru Receipt Nur Unit	ate redit ance	January 04, 2 January 04, 2 0.00 0.00 January 31, 2 31878 1150	2016 10:11 AM
Date	Unit	Description	Charge	Discount	Tax	Total	Payment	Method
01/01/16	1150	Rent 1/1-1/31	69.00	0.00	0.00	69.00	69.00	Visa
				Taxes			0.00	
					(less tax)		69.00	
					Subtotal		69.00	
					Applied		0.00	
					Applied pplied to Ac		0.00	
				IOLAI F	ppiled to Ac	count	69.00	
				Current	Account Bal	ance	0.00	
				Paid By		ance	Visa *****	1093
					ru Date		January 31	
or Master	card cred		www.rivercha	se-selfstora	ge.com. Onli	ne paym	ents can only	be made by <u>Visa</u>
Transactio Authorizat Reference	ion 1312							
I agree to	pay the a	above amount according to the	ne card issuer	statement.				
x				_				
Memo:								

For years, the Chapter struggled with managing what we own. Our Chapter has been around since 1978. As the Historian Committee slowly scanned and archived our (historical data) files, we still struggled with where to house them. Space is an issue. And there were other questions. What happens if the keeper of a box is no longer available? How do we retrieve our artifacts? Also, how do we store equipment that we may use only for particular events? We needed one central location to house everything. As such, we rent storage space with multiple keys for our Historian, President, Forum, and Professional Development Chairs to have access.



Section 2

II. EXCELLENCE IN MEMBERSHIP RECRUITMENT, RETENTION AND ENGAGEMENT

- 1. Engaged in member recruitment activities and programs.
- 2. Engaged in member retention activities and programs.
- 3. Conducted member engagement activities and programs (i.e. Newsletters, surveys, awards, membership meetings).
- 4. Created membership enhancements through technology (i.e. Resource Library/research tools, job posting, online member directory, online payments, calendar of events).
- 5. Established a mentor program (young professionals, career development, chapter leadership, or certification).
- 6. Bonus: Show us something new or innovative in membership recruitment, retention and engagement.

Member Recruitment Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

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1	Ms.	Keisha	Byrd	СРРВ	1431 Assembly Stre	et	NULL		Col
2	Mr.	E. Steven	Taylor	C.P.M.	108 Shadowmoss P	arkway	NULL		Cha
3	Mrs.	Gwendolyn	Singleton	СРРО,СРРВ,	1584 Grimball Road	Extens	NULL		Cha
4	Mr.	William	Brady	CPPO	239 Natures View C	ircle	NULL		Pav
5	Mr.	Michael	Emory	СРРВ	366 North Church S	treet	NULL		Spa
6	Mr.	William	Leath	CPPO	1027 Jack Stoudem	ayer R	NULL		Litt
7	Ms.	Christian	Tutt	СРРВ	301 University Ridge	e, Ste	NULL		Gre
8	Ms.	Venis	Manigo	NULL	1600 Hampton Stre	et	Suite 606		Col
9	NULL	Vinnie	Miller	NULL	5400 Broad River Ro	bad	NULL		Col
10	NULL	Dale	Edwards	NULL	1429 Senate St.		NULL		Col

In 2016, the Directors collaborated to seek out new members in their respective regions.

SCAGPO received a **list of members from NIGP** to identify National members, who are not Chapter members; and they followed up with invitations to join.

Likewise, each year, the Membership Chairperson consults the UPPCC's newly certified announcements to identify South Carolina Professionals who are not SCAGPO members and send Congratulatory messages and also invitations to join the Chapter.

Member Retention Activities

II. Excellence in Membership Recruitment, Retention and Engagement

SCAGPO's leadership understand that economic challenges hinder member may retention and activity. As result. Committees а have programs in place. which enhance the member experience, demonstrate the value of SCAGPO's membership and encourage retention.

Retention 1

The Forum Committee gave a night's stay at each Quarterly event and two at the Annual Forum. (Total of 5)

Retention 2

SCAGPO gave away at least THREE complimentary Quarterly Training Certificates at each Quarterly event; and a total of FIFTEEN (15) at our Annual Forum. (Total of 24 for the year)





Member Retention Activities

II. Excellence in Membership Recruitment, Retention and Engagement





About Us Leade	ership Events	Committees	Resources	Join	Calendar	Newsletter	Contact Us	
QUICK LINKS	C	ERTIFICATION ST	UDY SESSION	LOTTERY				
About Us	* 1	ame		Γ				
Catalog	* (Organization		Γ				
Archives Calendar of Events	* F	-mail		Γ				
Career Opportunities	* 7	Which certification are y	ou pursuing?		СРРО			
NIGP Courses Photo Gallery	* (Vhich event are you plar	uning to attend?		CPPB			
SCAGPO Charitable Projects			-		West Columbia			
Vendor Resources	*P.	ease enter the text in the	e security image:		M	76		
2017 Volunteers				1		X		
W9				Γ			C	
				>	Submit Clear			
SPONSORS								
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Λ.	head		OD.:	3				

Retention 3

The Professional Development Committee conducted four **lotteries** to give away Training Opportunities to SCAGPO Members who couldn't afford them. This was a win-win for the Chapter because it helped us to keep some NIGP courses, which would otherwise cancel and it while demonstrating another benefit for members. It also assisted members who needed the Professional Development Opportunity.

http://scagpo.org/form.php?form_id=46&c=1



Member Retention Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

SCAGPO's Leadership works hard to maintain a familial culture among the membership. We believe that doing so gives members a feeling of "ownership" in the Chapter and also an incentive to remain in the organization.



Retention 4

In anticipation for the trip to National Harbor, SCAGPO Members spent the Saturday touring the Whitehouse and other tourist sites.

Member Retention Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Volunteerism! Many Chapters are working hard to address not only how to adequately retain members; but a very popular question among leadership in Chapters is "How do we recruit & retain volunteers? SCAGPO addressed

this in several ways...

#1	for PU 8/10/2016	NIGP THE INSTITUTE UBLIC PROCUREMENT	Invoice: 206	949
To encourage hosting of NIGP courses, SCAGPO provided complimentary course registrations for hosts, who would not have been able to afford to attend otherwise.	Administrat South Carol 1000 Assew 217 Fort Jol Charleston, FLM 0822 08/25/201 Charlesto	hn:on Road SC 29412 516 Charleston, SC 16 - 08/26/2016	Paying Invo \$760.00	Seminar Fee
	Payme	nt Terms: Net 30		\$760.00
Jim Davis, CPPO Clarendon County	25 × N	Please make checks payable to NIGP and Return remittance Payment must be made to the following addre NIGP / Accounting Department 2411 Dulles Corner Park Suite 350 Herndon, VA 20171 If you have any questions or would like to pay by credit rard, pleas Registrar at 800-367-6447 or email registrationinfo@	ss: se contact NIGP Events	
Fundamentals of Leadership & Managem August 25, 2016 Mary Sims, CPPO Charleston, SC - DNR	ent - Confirme			



Member Retention Activities- Volunteerism

II. Excellence in Membership Recruitment, Retention, and Engagement

#2

Online volunteer sign-up to build a database of volunteers.

This list was updated and provided to committee chairs monthly.



Retention 6

	Сору	of 2016 Committee Volunteer	List (10.18.16) - Copy [Compatibility Mode]					
	Α	В	С	D	E	F	G	Н
1								
2	1 -1	Volunteer	Organization •	E-mail Address	Forum	Bowl	Golf	Awards
3	-	Clarissa Belton	SC Dept Commerce	cbelton@sccommerce.com	X			
4		Billy Bland	Retired	bbland@sc.rr.com				
5	Clar	Clarissa Clark	USC	clarkcg2@mailbox.sc.edu	X			X
6	Dun	Annette Dunemayer	Sea Grant Consortium	annette.dunmeyer@scseagrant.org	X			
7	Gres	Bryan Gresham	School District of Newberry County	bgresham@newberry.k12.sc.us	X			
8	lsha	Tammy Isham	Beaufort Jasper Water	tammyi@bjwsa.org				
9	Jack	Linda Jackson	USC	ljackson@fmc.sc.edu	X			
10	Pulli	Steve Pullie	D'I	<u>slpull@djj.net</u>	X			
11	Thu	Melissa Thurstin	Wil Lou Gray	thurstinm@wlgos.sc.gov	X			
12	Willia	Mary Ellen Williams	SC DNR	williamsm@dnr.sc.gov	X			
13	Wig	Charles Wiggins	Charleson County Government	cwiggins@charlestoncounty.org	X			
14	Mar	Toni Marshall	Aiken Technical College	marshalt@atc.edu	X			
15	Acke	Lisa Ackerman	Georgetown County School District	lackerman@gcsd.k12.sc.us				
16	Goff	Jessica Goff	SLED	jgoff@sled.sc.gov				
17	Pete	lan Peterson Sheet1 Sheet2 Shee	Lancaster School District	ian neterson@lcsdmail.net	X	4		Ш



Member Retention Activities- Volunteerism

II. Excellence in Membership Recruitment, Retention, and Engagement

#3

Its easy to take hard working members for granted. SCAGPO honored volunteers who took the time to host classes, plan Charitable events, etc with service certificates. Leadership felt that doing so was important because sometimes showing people that they are appreciated is the best encouragement imaginable. *Retention 7*

SC Association of Governmental Purchasing Officials

Certificate of Service

This Certificate is awarded to

Jo Marie Brown, CPPB

On March 23, 2016 By President, Stacy Gregg, CPPO, CPPB

For exceeding the expectations of Board requirements for your commitment to the Chapter; and in recognition and appreciation of your willingness to support SCAGPO's missions and objectives; and for your services in planning and successfully executing the organization's Spring Charitable Project on behalf of SCAGPO's Board

> Recommended Recertification Value: Awards /Recognition—one (1) point (Final determination of points eligibility shall be made by the UPPCC)





Member Engagement Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

SCAGPO regularly e-mails announcements to members from the Information & Publicity Committee.

Gregg, Stacy

From: Sent: To: Subject:

Information and Publicity <information@scagpo.org> Tuesday, July 19, 2016 1:01 PM Gregg, Stacy SCAGPO Announcements



South Carolina Association of Governmental Purchasing Officials

SCAGPO Awards

The Awards & Scholarships Committee is currently accepting submittals for this year's Awards Candidates. Please <u>visit our website</u> for more information and to nominate a deserving Procurement Professional.

Young Professionals Database

The Membership Committee is seeking information about SCAGPO's Young Professionals. If you are 40 years or younger OR if you have 2 or less years' experience in the field of public

<u>Engagement 1</u>



II. Excellence in Membership Recruitment, Retention, and Engagement

Engagement 2

SCAGPO has a Relations Officer, who sends cards on behalf of the Chapter for good events, illnesses, and bereavement. The Relations Officer also informs members of these special announcements as requested.

Below is a bereavement notice for the passing of retired member.





II. Excellence in Membership Recruitment, Retention, and Engagement

Engagement 3

In addition to sending announcements by *e-mail*, the Relations Officer has a **page on SCAGPO's website**, which allows members to read at their convenience updates regarding other members.

http://scagpo.org/content.php?page=Relations_Officer

We have good news and bad news; and we are sharing it with you below:

- · December 28, 2016 BereavementNotice for Ferris Smith, Father to Donna Potts (SFAA ITMO)
- November 4, 2016 Bereavement Notice for Able Register, Father to Allen Register (SFAA SPO)
- · August 8, 2016 Bereavement Notice for Alice Emery, mother to Denise Badillo (City of N. Charleston)
- · June 30, 2016 Jeff Patterson (USC) Official Retirement
- · June 30, 2016 Wayne Putnam (School District Oconee County) Official Retirement
- · May 1, 2016 Bereavement Notice for Virgil Carleson (Lifetime Member)
- · January 29, 2016 Jim Stiles (State Museum) official retirement



II. Excellence in Membership Recruitment, Retention, and Engagement

<u>Engagement 4</u>

SCAGPO has a "Members on the Move" section on our website, which identifies and congratulates those members who attain new positions. http://scagpo.org/content.php?page=Relations_Officer

Please note that the following members have recently made changes in their employment:

- · October 2016 Albert Morant (LLR) is now Procurement Manager for Kershaw Co. School District
- · February 2016 Valorie Galloway (DSS) is now Procurement Manager for SCDNR
- · August 2015 Debra Cannon (MUSC) is now Procurement Manager for Charleston Schools
- · August 2015 Jo Marie Brown (Riverbanks Zoo) is now Procurement Manager for SFAA, SPO
- · July 2015 Ashley Williams (Richland County) is now Procurement Manager for SFAA, SPO
- · May 2015 Kathy Santadreu (City of Columbia) is now Procurement Manager for SC Budget & Control, SPO
- · April 2015 Jo Ann Sullivan (DSS) is now Procurement Manager for ITMO
- · April 2015 Emmit Kerwin (ITMO) is now Procurement Manager for SC Department of Transportation
- · April 2015 Ron Conner (ITMO) is now Procurement Manager for SC Department of Transportation
- · January 2015 Ann Paulhus (Horry County Schools) is now Procurement Supervisor for Georgetown County 3
- January 2015 Norma Hall (SC ITMO) is now Procurement Director for Commodities & Services for SCDOT
- January 2015 Stacy Gregg (Richland One) is now Procurement Manager for SC Budget & Control, SPO
- December 2014 Jennifer Abney (DOT) is now a Procurement Manager for SC Budget & Control Board, Inter
- · December 2014 Deloris Sweeper is now Procurement Specialist for SC Department of Public Safety
- · December 2014 Sheila Willis (DOT) is now Procurement Manager for SC Materials Management Office
- December 2014 David Rawl (DOT) is now Senior Auditor for SC Materials Management Office
- September 2014 Juaquana Brookins (USC) is now Procurement Manager for SC Materials Management Off
- September 2014 Kristen Gordan (SCDHEC) is now Procurement Manager for SC Materials Management Of

Member Engagement Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Engagement 5

There are some members who enjoy traveling to events with their spouses. The President's effort on several occasions to include and engage these guests was appreciated by these couples.





II. Excellence in Membership Recruitment, Retention, and Engagement

Engagement 6

SCAGPO publishes a Quarterly newsletter, Buyways, which is housed on our website and e-mailed to members.



Member Engagement Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Engagement 7:

SCAGPO has an <u>Awards Program</u>, which honors deserving members nominated by their peers.

This year's awards winners were announced at the Gold Medal Gala in Myrtle Beach and included:

- Barnes Award: Steve Pullie (pictured on left)
- Bland Award: Melissa Thurstin
- > Manager of the Year: Joe Tommie
- President's Awards:
 - Jim Davis
 - > Sam Hanvey

Please visit our website for more information:

http://scagpo.org/SCAGPO_Awards http://scagpo.org/content.php?page=Award_Recipients



Member Engagement Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Engagement 8

SCAGPO hosted our annual Member Business meeting on September 10, 2016

SCAGPO		2016 Summer Training Seminar
South Carolina Association of Governmental Purchasing Offer		May 12, 2016 SC State Museum
Executive Board	1	Tammy Isham, CPPB - Guest Host
		AGENDA
Stacy Gregg, CPPO, CPPB President		Not to be used for recertification purposes
Stacy Adams, CPPB	8:00 - 8:30	Registration
Vice President	8:30 - 8:45	Stacy Gregg, CPPO, CPPB Opening Remarks by 2015 SCAGPO President
Denise Badillo, CPPO, CPPB Treasurer		Opening Remarks by 2013 SCHOLO I resident
	8:45 - 9:30	Mike Spicer
LaWana Robinson-Lee, CPPO, CPPB Secretary		Timing & Dating Your Solicitations for Optimal Efficiency
Clarissa G. Clark, CPPO, CPPB Database Administrator	9:30 - 9:45	Break
Federal ID: 57-0661196	9:45 - 10:30	Mike Spicer So What Happened? Protest Case Studies from a CPO's Desk
	10:30- 11:30	Speaker Pending TBD
	11:30- 12:45	Lunch
	12:45 - 2:30	Tony Ellis, CPPO Professional Styles & Profiles of Top Negotiators
	2:30 - 2:45	Break
	2:45 - 3:30	Ron Harvey
		Telling Ain't Training
	3:30 - 4:15	Clarissa G. Clark, CPPO, CPPB Maximizing your Professional Membership
	4:15 - 4:45	Stacy Gregg, CPPO, CPPB
		Member Meeting
	4:45 - 5:00	Announcements & Final Drawings
	CERTIFICATION: 6.0 Hours	
		a should not be used for the purposes of recertification. The te of Participation will be e-mailed.
FACEBOOK: https:	P.O. Box 80 WEBSITE: www.scagp //www.facebook.com	626 • Columbia, SC 29202 o.org • EMAIL: contactus@scagpo.org /SCAGPO • TWITTER: https://twitter.com/SCAGPO



II. Excellence in Membership Recruitment, Retention, and Engagement

Section II – Engagement 9

To celebrate the achievements of ALL certified members, the Chapter displayed this banner at our Annual Forum



WILLIAM PACE CPTO, CPT KIMBERLY PARHAM CPPB CHERYL PATRICK CPPB JEFFREY PATTERSON CPPB ALLISON PATTON CPPB JOHN PAUL CPPO

ADVE ERIZBERGECCIPO EDWIN ESTRIDGE CPPB AMY EVERETT CPPB JESSICA FAVOR CPPO, CPPB WADE ERIZBERGER CPPO PATRICK FLETCHER CPPB



II. Excellence in Membership Recruitment, Retention, and Engagement



Section II – Engagement 10

online by card or checks may be mailed to the Charleston P.O. Box.

SCAGPO offers complimentary NIGP Forum registration and travel expenses to three Board members annually.

Through this, we know that our Chapter will receive the 10% Group Discount.

This is a great benefit to share with members.

By collaborating with our membership, 13 attendees were able to take advantage of the 15% registration discount and early registration.

http://scagpo.org/meetinginfo.php?id=36&ts=1471638212

Member Enhancements Activities

II. Excellence in Membership Recruitment, Retention, and Engagement



<u>Technology</u> <u>Enhancement 2</u> SCAGPO enjoys a mobile-friendly website, to encourage member visitation with the website. Technology Enhancement 1

Members are encouraged to provide Relations information through SCAGPO's website. This allows us to keep a database of this news for future reference. <u>http://scagpo.org/form.php?form_id=20&c=1</u>

 Member on the Move Congratulatory Bereavement Other
Bereavement
C Other
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ow:
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Member Engagement Activities – Technology Enhancements

II. Excellence in Membership Recruitment , Retention, and Engagement

Technology Enhancement 3:

SCAGPO has a closed **FaceBook Group** for members only, which allows members to share and collaborate in a safe social media setting. There is also a public **Fanpage** for members and vendors to use.

https://www.facebook.com/#!/groups/SCAGPO/

Technology Enhancement 4:

SCAGPO sends weekly announcements to members, which included **links** to other website for access to more information.

Holiday Luncheon – December 14, 2016

This year's holiday luncheon is scheduled for Wednesday December 14, 2016 and will feature a special ceremony for Lifetime members. Please make plans to be there. Seating is limited to 40 guests; however, if registrations sell quickly, we will try to accommodate additional requests.

Current NIGP Courses Regs Instructor Dates Course Needed Tony Ellis April 4-5, 2016 Risk Management in Public Contracting (Spartanburg) 0 Sourcing in Public Sector (Spartanburg) Jim Davis May 4-6, 2016 2 Fundamentals of Leadership (Charleston) August 25-26, 2016 Mary Sims 8 August 31 - Sept 2, 8 Legal Aspects of Public Procurement (Spartanburg) Tony Ellis 2016 Strategic Procurement Planning (Manning) Jim Davis August 3-5, 2016 8 NOTE: There was a waiting list created for the Contract administration course in Conway. We are currently looking for a space to host a second course in the same general area. 22 nformation@scagpo.org





post.

Jennifer Abney added 10 new photos. Dec 10, 2016 at 9:11am ∗ ⊗

SCAGPO 2016 - World's Greatest Procurement Professionals! Loving our Procurement Family.





Seen by 📢 🔂 +55

Comme
Member Engagement Activities – Technology Enhancements (Website)

II. Excellence in Membership Recruitment , Retention, and Engagement



Technology Enhancement 5

It is important that SCAGPO Board members are identifiable for all members. For this reason, they are introduced at every event.

Likewise, their pictures are housed on our website. http://scagpo.org/board.php



Technology Enhancement 6:

SCAGPO's website includes **a photo gallery**, which is regularly updated with pictures from events.

http://scagpo.org/gallery.php?list=1

Member Engagement Activities – Technology Enhancements (Website)

II. Excellence in Membership Recruitment, Retention, and Engagement

3

<u>Technology</u> Enhancement 7:

Member Directory http://scagpo.org/directory.php

			Search Clea
Company	Member Name	Address	Contact Info
Wil Lou Gray Opportunity School	Charles Abbott	Wil Lou Gray Opportunity School 3300 West Campus Rd. West Columbia, SC 29170	(p) (f) (e)
SC Department of dministration (OAS)	Jennifer V. Abney	1200 Senate Street Columbia, SC 29201	(p)(803) 737-1580 (f) (803) 734-2390 (e)

About Us	Leadership	Events	Committees	Resources	Join	Ca
QUICK LINE	۲S	JOI	3 VACANCY ANN	OUNCEMENT		
About Us Catalog Archives Calendar of Career Opp NIGP Cours Photo Galle SCAGPO CI Projects Vendor Res	ortunities es ty haritable	+ Tid	e of Position k to Posting of Contact		0	
2017 Volunt W9	leers	*Plea	se enter the text in the	security image:		

<u>Technology</u> Enhancement 8:

Career Opportunities on website http://scagpo.org/Career_Opportunities

Submit Clear

Member Engagement Activities – Technology Enhancements (Website)

II. Excellence in Membership Recruitment, Retention, and Engagement

<u>Technology Enhancement 9</u> Calendar on Website



http://scagpo.org/calendar.php?date=0-11-2016

Member Engagement Activities – Technology Enhancements (Website)

II. Excellence in Membership Recruitment , Retention, and Engagement

Technology Enhancements 10 Electronic Registrations & Payments

Meeting Registration for Meeting on 11-09-16 + Add a Registration

<u>Hide Filter</u>				
Filter By				
▶ Member/Guest				
▶ Pay Status				
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<u>dit)</u>			Send Receipt



Member Mentor Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Mentor Program 1

SCAGPO's **Mentoring Program** matches seasoned members with less knowledgeable ones to assist in helping members to meet their goals.

SCAGPO MENTORING

The SCAGPO Mentoring Program is a benefit provided to members through the Membership Committee.

The program's coordinator is now accepting applications for Mentors & Mentees. Members interested in serving the profession as a mentor, may request a mentor by completing the online <u>Mentor Volunteer Form</u>. Members seeking a mentor may make a request by completing the online <u>Mentee Application Form</u>.

Members are asked to complete the forms to provide information to assist in identifying and match pairs based on SC location, agency type, experience level, interest, etc. Members who prefer, may download a copy of the application below and forward a completed copy to mentor@scappo.org.

Mentoring Documents

Mentor Application (pdf) Mentee Application (pdf)

ts Committees Resources Joi	n Calendar Newsletter Contact Us		
MENTOR VOLUNTEER FORM			
* Name of Mentor Applicant		MENTEE APPLICATION FORM	
* Employer		* Name of Mentee Applicant	
* Position/Job Title		* Employer	
* Telephone		* Position/Job Title	
* E-mail Address		* Telephone	
* What Procurement experience level would you like to mentor?	Entry Level Intermediate Advanced	* E-mail Address	
* What type of Mentor/Mentee relationship do you desire?	Very Interactive - Regular In-person Meetings Somewhat Interactive - Few meetings and telephone & e-mail contact	Is there a particular SCAGPO member you desire to have as a mentor?	
In what geographic location or region are you best suited to mentor?	Virtual - Mostly telephone & e-mail contact	* What type of Mentor/Mentee relationship do you desire?	Very Interactive - Regular in-person meetings Somewhat Interactive - Few meetings and telephone & e-mail contact Virtual - Mostly telephone & e-mail contact
* As a Mentor, what technical area could you provide the most valuable professional development assistance to your Mentee? In the space below, please list any special skills you possess which may add value to your	* *	* Please describe what you hope to gain by participating in a mentoring relationship?	*
mentor/mentee relationship and also any ad Please add any additional information in the space below.	0	* Which would you say most accurately describes your level of procurement experience?	Entry Level Intermediate Advanced
*Please enter the text displayed in the security image bel	ow:	* In what geographic region(s) do you live and/or work?	
		* In the space below, please provide additional information on your ideal Mentor including desired	۸ ٣



Member Mentor Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Mentor Program 3

The President hosted a special event for Young Professionals. The "meet and greet reception was scheduled on the first night of the Annual Forum.



Member Mentor Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Mentor Program 4

The Chapter keeps a Young Professionals Database. Appropriate members are encouraged to "register" online; and subsequently contacted for special events and programs related to them.

http://scagpo.org/form.ph p?form_id=49

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ideas	e space below, please p s on how SCAGPO may bership.		or			< >	
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Member Mentor Activities

II. Excellence in Membership Recruitment, Retention, and Engagement

Mentor Program 4

The President appointed Shateka Holliday as the Chapter's Young Member liaison for the Membership Committee

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pership Committee <membership@scagp g, Stacy</membership@scagp 	o.org>			Sent: Tu	

The Membership Committee recognizes that the needs of many in our membership may be new or different because many of you may be new to the workforce or to the Public Procurement profession. To address such, we have assigned *Shateka Holiday* as your liaison to the Membership Committee as your mouthpiece to the organization's leadership. We ask that you please contact Shateka by e-mail (<u>membership@scagpo.org</u>) to submit any concerns or ideas, which may add more value to your membership experience.

CAREER DAYS & MEMBER RECRUITMENT:

The Membership Committee has instituted a goal to expand our student membership numbers. To do so, we ask you to advise us of any opportunity to meet with students at the high school or collegiate level to discuss the Public Procurement profession. Also, we encourage you to volunteer in Career Day opportunitys at your local schools and would like to support you in those efforts. Please contact the Membership Chairperson, **Tamika Malone**, by e-mail (membership@scagpo.org) for more information.

Member Engagement Activities Bonus

II. Excellence in Membership Recruitment, Retention, and Engagement

Dear Kathv,

SCAGPO provided monetary assistance to Members who were being honored/recogniz ed at NIGP's Forum

<u>Section II -</u> <u>Bonus 1</u>

Kathy Santandreu walked the red carpet for receiving CPPO designation!



Executive Board

Stacy Gregg, CPPO, CPPB President

Stacy Adams, CPPB Vice President

Denise Badillo, CPPO, CPPB Treasurer

LaWana Robinson-Lee, CPPO, CPPB Secretary

Clarissa G. Clark, CPPO, CPPB Database Administrator

Federal ID: 57-0661196

January 27, 2016

Kathy Santandreu, CPPB SFAA – Division of Procurement Services 1201 Main Street; Suite 600 Columbia, SC 29201

Congratulations for having recently earned the prestigious designation of Certified Professional Public Buyer (CPPB)! Your achievement is a great significance to our organization. The UPPCC reports that you were among a small class of 102 newly certified individuals, of which only 66 earned the CPPB Designation.

I am very proud of you for being the only SCAGPO member to be in that class; and also the only professional from the state of South Carolina as well.

Because of this great and unusual achievement, I would like to offer assistance to the NIGP Forum so that you may be recognized at its Annual Forum & Products Exposition August 21-24, 2016. I was blessed to walk the red carpet for both my certifications; and I would like for you to have the same opportunity. As such, the SCAGPO Board has agreed to pay for your room fees (\$199.00 per night) if you are able to pay registration to the Forum.

Achieving your certification is a great accomplishment. We thank you for your commitment to your professional development and the betterment of the procurement profession.

I look forward to seeing you honored by NIGP in National Harbor!

Sincerely

Stacy Gregg, CPPO, CPPB

P.O. Box 8626 • Columbia, SC 29202 WEBSITE: www.scagpo.org • EMAIL: contactus@scagpo.org FACEBOOK: https://www.facebook.com/SCAGPO • TWITTER: https://twitter.com/SCAGPO





II. Excellence in Membership Recruitment, Retention, and Engagement

Many times, Past-Presidents may be forgotten once their Board service has ended. SCAGPO sought to engage these individuals as follows:

Section II - Bonus 2

SCAGPO Honored Past Presidents with a Banner at our Annual Forum

<u>Section II – Bonus 3</u>

We started an annual "pinning ceremony" beginning with our oldest living Past President through the 2016 President. Moving forward , the current President' will be pinned by our incoming President.







II. Excellence in Membership Recruitment, Retention, and Engagement

<u>Section II - Bonus 4</u> The Chapter Sponsored a Bowling Social.

Section II - Bonus 5

The Chapter hosted a **Golf** Tournament.

Section II - Bonus 6

The President hosted a **Luncheon** for Board members and Past Presidents.





http://scagpo.org/meetinginfo.php?id=48&ts=1478641022



II. Excellence in Membership Recruitment, Retention, and Engagement

<u>Section II - Bonus 7</u> Holiday Luncheon Capital City Club <u>http://scagpo.org/meetingin</u> fo.php?id=42&ts=14816442 35

<u>Section II - Bonus 8</u> Keepsake Ornament

<u>Section II - Bonus 9</u> Family Day Event <u>http://scagpo.org/meetingin</u> <u>fo.php?id=41&ts=14883962</u> <u>67</u>







II. Excellence in Membership Recruitment, Retention, and Engagement

Section II - Bonus 10

The Chapter filled our Calendar of Events early in the year. With our reminder to members about their overdue member fee, we reminded them of the wonderful events they would be missing.

2016 Re UPPCC Family NIGP A UPPCC 38 th An:	<u>Certification Study Session</u> Day at the Ball Park Annual Forum Certification Study Session nual Forum & Trade Show y Luncheon	September 4, 2016 August 21-24, 2016	16) Aiken (Lower Savannah Council of Govts) Spirit Stadium (Columbia, SC) National Harbor, MD Midlands Technical College (AC) Myrtle Beach Marriott at Grand Dunes Capital City Club (Columbia, SC)	
2016 Re UPPCC Family NIGP A UPPCC 38 th An:	C Certification Study Session Day at the Ball Park Annual Forum C Certification Study Session nual Forum & Trade Show	September 4, 2016 August 21-24, 2016 September 22-23, 2016 November 9-11, 2016	Aiken (Lower Savannah Council of Govts) Spirit Stadium (Columbia, SC) National Harbor, MD Midlands Technical College (AC) Myrtle Beach Marriott at Grand Dunes	
2016 Re UPPCC Family NIGP A UPPCC	Certification Study Session Day at the Ball Park Annual Forum Certification Study Session	September 4, 2016 August 21-24, 2016 September 22-23, 2016	Aiken (Lower Savannah Council of Govts) Spirit Stadium (Columbia, SC) National Harbor, MD Midlands Technical College (AC)	
2016 Re UPPCC Family NIGP A	<u>Certification Study Session</u> Day at the Ball Park Annual Forum	September 4, 2016 August 21-24, 2016	Aiken (Lower Savannah Council of Govts) Spirit Stadium (Columbia, SC) National Harbor, MD	
2016 Re UPPCC Family	<u>C Certification Study Session</u> Day at the Ball Park	September 4, 2016	Aiken (Lower Savannah Council of Govts) Spirit Stadium (Columbia, SC)	
2016 Re UPPCC	C Certification Study Session	August 21, 2016	16)	
	everse made show(s)	_	16)	
	everse Trade Show(s)	June 2, 2016 (Lexington)	Charleston Area Convention Center (June	
Summe	er Quarterly Training	May 12, 2016	SC State Museum	
Thank y	you for your consideration. N	We hope to see you at so	me of our scheduled events as follows:	
61989; N		If you have multiple me	mbers at your site; we ask that you please complete the <u>C</u>	
Todos	o please visit our website a	ad log on to make a navm	nent. You may also choose to send a check to our Treasur	or
	2		or SCAGPO are now show past due. We appreciate your nsider renewing your membership for this year.	su
Greetin				
			South Carolina Association of Governmental Purcl	nas
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: bject:	clarkcg2@mailbox.sc.edu			
: : bject:			Sent: Wed 4/20/2016 9	:01



II. Excellence in Membership Recruitment, Retention, and Engagement

Section II - Bonus 11

The Chapter inducted our 3rd Class for the Hall of Fame. Honorees included Jeff Patterson and Emily Collier.

Each were given all expense paid trips to our Annual Forum for two; and honored with their awards and these banners made in their honor.









Section 3

III. EXCELLENCE IN EDUCATION AND PROFESSIONAL DEVELOPMENT

- 1. Administered an NIGP educational curriculum for members (list NIGP classes that were scheduled, NIGP classes that were held and, indicate the number of attendees).
- 2. Hosted events such as conferences, trade shows or reverse trade shows (list and include dates and agendas).
- 3. Hosted Chapter professional development opportunities (list and include dates and agendas).
- 4. Supported certification through CPPB and CPPO prep classes, study groups, and recognition of newly certified members.
- 5. Provided speakers, facilitators, or moderators at procurement related educational events and seminars, including those for NIGP.
- 6. Bonus: Show us something new or innovative in education and professional development.

NIGP Educational Curriculum

III. Excellence in Education and Professional Development

NIGP Courses 1-9

Administered a total of NIGP Courses with a total of 122 Attendees.

Course		Date	Attendees
1	CPPB Prep	03/10/2016	8
2	Introduction to Public Procurement	04/11/2016	10
3	Risk Management for Public Sector Contracts	03/14/2016	8
4	Sourcing in the Public Sector	05/05/2016	8
5	Introduction to Public Procurement	05/08/2016	24
6	Fundamentals of Leadership & Management	08/25/2016	16
7	Legal Aspects of Public Procurement	10/13/2016	24
8	Advancing your Negotiation Skills	10/7/2016	9
9	Managing Your End Users & Suppliers	11/15/2016	15

122

South Carolina Association of Governmental Purchasing Officials

ESTABLISHED IN 1978

Events, Trade Shows, Conferences

III. Excellence in Education and Professional Development

Hosted Events 1 & 2:

Reverse Trade Shows



SCAGPO hosted 2 Reverse Trade Shows, 1 in Lexington, SC and the other in Charleston, SC.

http://scagpo.org/meetinginfo.php?id=38&t s=1464703395

Hosted Events 3:

SCAGPO supported the Annual Trade Show for the State's office for Small, Minority Business Contracting & Certification. We hosted registration for Procurement professionals our website, provided bags, and prepared and provided name badges.

http://scagpo.org/meetinginfo.php?id=35&ts=1490016806



Events, Trade Shows, Conferences

III. Excellence in Education and Professional Development



Hosted Events 3 & 4

SCAGPO hosted the <u>38th Annual SCAGPO Professional Development Forum</u> and <u>Trade Show</u> in Myrtle Beach, SC November 9-16, 2016. This Forum received 228 Member Registrations, 259 Vendor Registrations, and the trade show sold over 105 booths. <u>http://scagpo.org/images/meeting/110916/2016 forum booklet final3.pdf</u>



Chapter Professional Development Opportunities

III. Excellence in Education and Professional Development <u>Chapter Professional Development 1, 2, 3</u>

SCAGPO hosted three quarterly training events in 2016:

- March 23,2016 <u>Spring Training Seminar</u> was held at Agape Conference Center <u>http://scagpo.org/meetinginfo.php?id=37&ts=1473255996</u>
- On May 12, 2016 the <u>Summer Quarterly Training</u> was held at the SC State Museum <u>http://scagpo.org/meetinginfo.php?id=44&ts=1471539579</u>
- September 8, 2016 the <u>Fall Quarterly Training</u> was held at Midlands Technical College. <u>http://scagpo.org/meetinginfo.php?id=47&ts=1473775390</u>





Supported Certification

III. Excellence in Education and Professional Development

Supported Certification 1

SCAGPO held 1 Prep Course in 2016:

CPPB Prep in Charleston

Supported Certification 2

Of these, SCAGPO had a total of 1 member, Kathy Santandreu attend NIGP's Forum and walk the red carpet to celebrate their achievements. Due in large part to the travel expenses paid by the Chapter for Certificants to attend the conference in National Harbor

Supported Certification 4

At SCAGPO's Annual Forum, all newly certified professionals (5) received special recognition during the **Networking Luncheon**. They were also honored with a desk plate boasting their newly earned certification

Supported Certification 5

SCAGPO hosted 2, two-day Cram Sessions: West Columbia <u>http://scagpo.org/meetinginfo.php?id=43&ts=1474997752</u> Aiken <u>http://scagpo.org/meetinginfo.php?id=40&ts=1470846877</u> Also, held a lottery for members to receive free training for West Columbia event.

Supported Certification 6

The President shared congratulations to newly certified professionals through e-mails to all members & announced them on website.

Supported Certification 7

Gave 3 members Scholarships to further their certification efforts: Tameeka Donald, Faith Williams, Jalorie Robinson,

Supported Certification 8

Honored all Certified Members at Forum

Supported Certification

III. Excellence in Education and Professional Development



LOTTERY

Columbia SC Cram Session

Read More

57

Provided Speakers & Facilitators

III. Excellence in Education and Professional Development

SCAGPO members were very active in NIGP and other Professional Forums:

NIGP Courses:

- Tony Ellis
- Jim Davis
- Joe Tommie
- Mary Sims
- Stacy Gregg
- Nadine Chasteen

NIGP Forums

- Stacy Gregg
- Stacy Adams

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← DETAILS :::: REMOVE

Government & Procurement Ethics

Wednesday, Aug. 24 7:30 AM - 8:30 AM Room #:National Harbor 6-7 Location:Gaylord Hotel and Convention Center



SparX Schedule... 🗙

Friday, March 18

3 Contact Hours

7:00AM - 8:00AM

Breakfast

at your leisure

8:15AM - 9:15AM

Keeping the Pro in Procurement

In the course of any day the procurement department and its professionals are required to be PROficient, PROtective, PROfessional, PROductive, PROgressive, PRO-active, a PROvider, and a PROmoter. In this interactive session, participants discuss techniques and multiple ways to improve their procurement and customer service skills. They also learn which areas of their performance may need improvement and receive tips on how to more effectively communicate and perform in order to receive the desired results. Be PROactive and take charge of your skills!

Stacy Adams, CPPB, Procurement Manager II, State of South Carolina, Columbia, South Carolina

Presentation

SCAGPO members

Stacy Adams, Jimmy Aycock, John Stevens, Mike Spicer, Kimber Craig, John White Jim Davis, Norma Hall, Joe Tommie, Delbert Singleton, Tony Ellis Steve Pullie, and Keith McCook

all hosted training sessions at SCAGPO Sponsored events this year.



Section 4

IV. EXCELLENCE IN ADVOCACY FOR MEMBERS AND THE PROFESSION

- 1. Monitored and reported legislative updates and had a positive influence.
- 2. Held a successful community service or grassroots effort that significantly increased the visibility of the procurement profession.
- 3. Held a Chapter-sponsored Procurement Month activity or event.
- 4. Forged a partnership with a non-traditional partner (i.e. Other Professional Associations, Municipal Associations, Non-Profit organizations, etc.).
- 5. Collaborated with another NIGP Chapter or other procurement association.
- 6. Bonus: Show us something new or innovative in advocacy.



Legislative Jpdates & Positive Influence

IV. Excellence in Advocacy for Members & the Profession

As written in the By-Laws, SCAGPO has a **Legislative & Resolutions Committee**. Last year's Chairperson provided updates on legislation as it was occurring.

SCAGPO also shared announcements from The State's Materials Management Office as well as shared current news.

SCAGPO ANNOUNCEMENTS

LEGISLATIVE & RESOLUTIONS

Procurement is Everywhere!

Please find below, links to recent announcements, newstories, and legislation, which may be helpful to you as a Public Procurement Professional.

SC Legislature - March 2016 - Bill to amend section 8-13-1110 regarding <u>State</u> Employees Economic Interest relating to an employees who directly participates in a competitive procurement process.

March 2016

FEMA Request - October 15, 2015 - Each State agency is asked to submit a FEMA Request for Public Assistance Form to ensure we identify State response efforts and damages of agency facilities and equipment sustained during the disaster. The Request for Public Assistance may be found on the SC Recovery Grants's website and should be mailed by the agency POC to esf14a@emd.sc.gov. The State Agency Applicants' Briefing has been set for 2pm Friday, 10/16, at 10301 Wilson Blvd Blythewood, SC. (South Carolina Department of Public Safety Complex) in the auditorium.

SCAGPO ANNOUNCEMENTS

ANNOUNCEMENTS

UPPCC Testing Deadline Approaches

Professionals planning to test in the October class must apply by July 18 to avoid the \$50.00 late fee, which will be required through August 1, 2016.

The Professional Development is conducting a lottery for complimentary registrations to the UPPCC Testing Study Sessions in <u>Aiken</u> and <u>West Columbia</u>. Interested members may register for the lottery by clicking on the tickets on the Event Meeting Pages

Professionals considering professional certifications may want to study the findings of NIGP's Research Report : <u>The</u> <u>Value of Procurement Certification</u>. This report presents the findings of research undertaken to gain insight into how North American public procurement officials

Barnes Award

The Awards Committee is accepting nominations for the James H. Barnes Award. This year's winner will receive not

Grassroots Efforts/Community Service

IV. Excellence in Advocacy for Members & the Profession





Community Service 1, 2, 3, 4

- Spring Food Drive Homeless Shelter
- Summer Veterans Supply Drive
- Fall Cancer Awareness
- Winter Blood Drive



South Carolina Association of Governmental Purchasing Officials

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Grassroots Efforts/Community Service

IV. Excellence in Advocacy for Members & the Profession

South Carolina Association of Governmental Purchasing Officials

6/10/2015

SCAGP

Fellow Board Members and Chairs,

Recently SCAGPOs Regional Directors lead a series of drives for non-monetary donations to benefit South Carolina's Veterans. Our drive for clothing, toiletries, snacks, eye glasses, gift cards, clothing and other miscellaneous items was quite successful. Due to the participation of our members and other state agency personnel, SCAGPO donated boxes and boxes of items to the following Veteran Centers:

- 1. Richard M. Campbell Veterans Home; Anderson, SC
- 2. Veterans Welcome Home and Resource Center; Little River, SC
- 3. Ralph H. Johnson VA Medical Center; Charleston, SC
- 4. Veterans Affairs Community Outpatient Clinic; Aiken, SC
- 5. Dorn Veterans Administration Medical Center; Columbia, SC



Drop off to Dorn VA



VA Toiletry Drive in Aiken SC

Charitable Project 2,3,4,5,6



Grassroots Efforts/Community Service

IV. Excellence in Advocacy for Members & the Profession



Veterans Day found the members at the Annual Forum in Myrtle Beach. To honor our Veterans, SCAGPO gifted coins with the above designs to members, vendors, hotel employees, and other guests of the hotel.

Purchasing Month Events

IV. Excellence in Advocacy for Members & the Profession

Purchasing Month is a special month for SCAGPO members.

Purchasing	Month

<u>1:</u>		
То	begin,	we
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the	Governor.	

<u>Purchasing Month</u> 2:

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С

Non-Traditional Partnerships

IV. Excellence in Advocacy for Members & the Profession

Partnership 1:

Following Hurricane Matthew, SCAGPO worked with the Emergency Management Division to disseminate much needed information to members about training an meetings.

A month after the flood, we added an additional session on FEMA training at our Annual Forum. Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message. n: Information and Publicity <information@scagpo.org> Sent: Wed 10/12/2016 3:54 Gregg, Stacy

ect: Announcements Summary Message ZBlood_Drive_2016.pdf (5 MB)

FEMA Disaster Training

The SC Department of Mental Health has offered to host FEMA's Procurement Disaster Training at the SCDMH Administration Building, 2414 Bull Street, Columbia, SC on October 17th at 2:00 in Room 323. The training will provide an overview of the procurement standards imposed by federal regulations when procuring services and property in response to the recent severe flooding. If you would like to attend or would like additional information, please RSVP to Danielle Maynard at <u>dmaynard@emd.sc.gov</u>.

Winter Charitable Project

Members (and Vendors) are encouraged to participate in the SCAGPO Sponsored Blood Drive during the Forum. Please register on the Red Cross's webpage. More information may be found on our website as well as the attached flyer.

Door Prize/Scholarship Training

If you have a Scholarship or Door Prize for NIFG Training, Darin Matthew's Pre-Forum NIGP course is the final opportunity for you to use it. Information about the course and about using your certificate may be found on the Professional Development page of SCAGPO's website.

Non-Traditional Partnerships

IV. Excellence in Advocacy for Members & the Profession

SCAGGPO South Carolina Association of Governmental Purchasing Officials

Reverse Trade Show

Meet Procurement & Contracting Professionals From the Following Organizations:

5C Department of Corrections Department of Public Safety **Riverbanks Zoo** Wil Lou Gray Opportunity School University of South Carolina SC Department of Health & Human Services Lexington School District 2 SC Department of Social Services **Charleston County School District** SC DOT Procurement Small Business Administration Palmetto Health Alliance Purchasing SC State Museum SC Materials Management Office Department of Insurance SC Consumer Affairs SC Adjutant General's Office Fairfield School District Sea Grant Consortium County of Greenville SC Criminal Justice Academy Town of Lexington SC Education Lottery SC Department of Commerce SC Department of Labor, Licensing, and Regulation Spartanburg Housing Authority iglands Technical College **Governmental Financial Officers Association** Interprise Information System (SC **City of Columbia Greenville County School District** SC Department of Mental Health SCDOT Business Development Center County of Lexington SC Department of Juvenile Justice SC Women's Center

SC Department of Disabilities & Special Needs SC Law Enforcement Division

Partnership 2

In 2016, SCAGPO Partnered with GFOA to exchange members for several events, including their conference, and SCAGPO's Conference and Reverse Trade Show

Non-Traditional Partnerships

IV. Excellence in Advocacy for Members & the Profession



Partnership 3

In 2016, SCAGPO Partnered with the Governor's Office for Small Minority Business Administration to plan and execute their annual trade show. The Chapter provided members to help plan. Also, provided marketing, and secured a booth for the show.



Non-Traditional Partnerships

IV. Excellence in Advocacy for Members & the Profession



x The linked image cannot be displayed. The file may have been moved, renamed, or deleted. Verify that the link points to You are confirmed to attend the Palmetto PCard Agenda Summit taking place on Friday, October 14th. Event Website Please see below for event details. Friday, October 14, 2016 8:30 a.m.- 9:30 a.m. Check-in/Registration 9:00 a.m. - 3:00 p.m. PCard Summit Midlands Technical College, Airport Campus Academic Center (AC) Building 1260 Lexington Drive West Columbia, SC Please view the current Agenda and below are the presentations for your reference. SC Overview Master 2016 **Commercial Payments Industry Review** Unleash the power of Works - combined Higher Education 2016 School Districts 2016

Partnership 4

SCAGPO Partnered with Bank of America to provide marketing through a reciprocal link on the website for registration to BOA's annual P-Card summit.

The event was also marketed through the organization's weekly announcements.

South Carolina Association of Governmental Purchasing Officials

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Collaboration with other Associations

IV. Excellence in Advocacy for Members & the Profession



SCAGPO offered free Webinar Series in January to other NIGP Chapters.

Collaboration with other Associations

IV. Excellence in Advocacy for Members & the Profession

UPPCC Certification Study Session - \$20.00 (edit) Lower Savannah Council of		8 2 Members 6 quests	Badges	Registration
Governments Study Session	08-18-16	Adj Revenue:	« Email	« Reports
Category: Training PUBLISHED		\$150.00 Collected: \$115.00	Survey	« Files

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5	3459	Kimberlyn	Shaw-Mall	Georgia Department of La	kimberlyn.	Guest	Guest Tick I
6	3406	Teresa Slav	Slayton	City of Atlanta	twoods26	Guest	Guest Tick I
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8	3203	Deborah L	Tyler	SC DOT	Tylerdl@so	Member	Member T (
9	3407	Ingrid Willi	Williams	Georgia Department of La	ingrid.willi	Guest	Guest Tick I
10							

Collaboration 2:

SCAGPO planned a low cost UPPCC study session near the Georgia Border for the specific purpose of offering this benefit to neighboring Chapter Members.

Bonus IV. Excellence in Advocacy for Members & the Profession

Bonus 1 - Advocacy

SCAGPO is generous with sharing GREAT News on behalf of our members. We gladly share news with HR Departments, Alumni Magazines, and local newspapers as requested.

Pictured are announcements we sent to the City of Cobb County as well as 2 Georgia Chapters regarding our shared member, Joe Tommie

Also

An email sent to leadership at SC Department of Natural Resources regarding Mary Ellen Williams.



Bonus

IV. Excellence in Advocacy for Members & the Profession

Bonus 2 - Advocacy

SCAGPO requested that the SC State Library add a collection of NIGP books to their library for members interested in pursuing UPPCC certification.

Bonus 3 - Advocacy

SCAGPO 's Trade Show has grown phenomenally each year. It's a favorite among vendors in the area because of the level of engagement SCAGPO offers our vendors in addition to the Trade Show.

This year's show sold out quickly because the Forum Committee allowed vendors to choose their own booth upon payment of their registration.

Vendors are invited to participate in Pre-Forum events, the Silent Auction, receive FREE training in our work sessions, and attend the President's Reception and Networking luncheon.
 State
 Employees are reminded that they are all eligible to receive a library card with State Library. Cardholders preparing to test for CPPB or CPPO certification may can wish the Library's website.

http://www.statelibrary.sc.gov/



SCAGP South Carolina Association of Governmental Purchasing Officials

ESTABLISHED IN 1978

Bonus

IV. Excellence in Advocacy for Members & the Profession

Bonus 4 -Advocacy

SCAGPO

reached out to several state and national legislators to invite them to participate in events.

Email Me - Thank You

The following information has been submitted:

Name: Stacy Gregg

Address:PO Box 8626 Columbia, SC 29202

mail: president@scagpo.org elephone: 803-737-2609 Voice

Issue: OTHER

Message Subject: Request for Congressional Greeting Message Text

Dear Congressman James Clyburn I am writing on behalf of my organization, the SC Association of Governmental Purchasing Officials to request presentation of a congressional greeting to our group on May 12, 2016. That day will be a special day for us because our group will be assembling for a training event at the SC State Museum. We will also be presenting a emporary museum exhibit demonstrating the impact of Public Procurement to the citizens of South Carolina. This will be a special day: however, I believe that a presentation by the local congressman will make it even nicer. I ask that you please consider my request of (1) providing greeting on May 12 and also (2) presenting it to the group on that afternoon. If you would like more about our organization and its members, please visit our website at

Executive Board

South Carolina Association of Governmental Purchasing Officials ESTABLISHED IN 1978

Stacy Gregg, CPPO, CPPB President

Stacy Adams, CPPB Vice President

Denise Badillo, CPPO, CPPB Treasurer

LaWana Robinson-Lee, CPPO, CPPB ecretary

Clarissa G. Clark, CPPO, CPPB atabase Administrator

Federal ID: 57-0661196

Senator Darrell Jackson,

I am writing on behalf of my organization, the SC Association of Governmental Purchasing Officials (SCAGPO) and Program Committee Chairperson, Stacy Adams, to request you provide the closing speech for our 38th Annual Professional Development Forum & Trade Show on November 11, 2016.

SCAGPO is an organization of public procurement professionals from through-out the state of South Carolina. Your speech will culminate a week of professional development centered on our service to the citizens of our great state. This is the prevalent theme for my administration this year. The underlying theme is advocacy for our profession, our professionals, and our impact on the state.

Stacy A. and I both believe that you are the perfect legislator to deliver acknowledgement and motivation to our great members. In exchange, we would like to offer you the following:

- Mileage reimbursement in accordance with the State guidelines
- > Hotel accommodations for the Myrtle Beach Marriott Resort & Spa for Thursday and Friday evening (November 10-11)
- 7 Dinner at our Thursday banquet for you and a guest
- Breakfast for you and a guest on Friday morning

I ask that you please consider my request for you to address our wonderful





Bonus

IV. Excellence in Advocacy for Members & the Profession



Bonus 5 - Advocacy

SCAGPO shared a very nice greeting from our Congressman Joe Wilson.

Bonus

IV. Excellence in Advocacy for Members & the Profession



Bonus 6 - Advocacy

SCAGPO enjoyed a museum exhibit at the SC State Museum in Columbia, SC. The exhibit relayed the impact of public procurement in South Carolina and included artifacts donated by members. <u>http://scagpo.org/gallery.php?p=2</u>



V. EXCELLENCE IN INSPIRING PROCUREMENT FOR THE FUTURE

- 1. Created a formal engagement/partnership with a Higher-Ed program.
- Offered a Scholarship Program that provided financial assistance to Chapter members (list type and provide application form).
- Chapter attended career fairs, made "Procurement as a Profession" presentation, or created outreach to a specific audience (students, new professionals).
- 4. Utilized social media as a form of outreach and communication.
- 5. Created an internship and/or work-study program.
- 6. Bonus: Show us something new or innovative in inspiring procurement for the future.



Scholarship Programs V. Excellence in Inspiring Procurement For the Future

SCAGPO has a well established Scholarship Program for members.

Scholarships 1:

Our Pre-Forum, Bowling and Golf events serve as fundraisers for the **Professional Development Scholarship**, which is used to help members meet educational goals. Through this scholarship, we pay college tuition, for NIGP courses, and expenses related to NIGP's Forum or SCAGPO's Forum. A total of **4 Professional Development Scholarships were awarded this year**.

<u>Scholarships 2</u>

During our Annual Forum, our Certification Committee hosts a Silent Auction. The proceeds from the auction are used for our **Certification Scholarship**, which provides assistance to members seeking to meet certification (or recertification) goals. These scholarships pay for NIGP Courses SCAGPO Training Events, and UPPCC fees. A total of 3 Scholarships were awarded this year





Scholarship Programs

V. Excellence in Inspiring Procurement For the Future

Certification Scholarship Application

*	SCAGP)
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	Certification Scholarship Application
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ertifications Previously Attained	
oes your employer pay directly or reimburse for certificat / yes, please provide a brief description of what the organ	
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Introduction to Public Procurement	Date Location
Legal Aspects of Public Procurement	
Developing & Managing RFPs in the Public Secto	·
Sourcing in the Public Sector Strategic Procurement Planning	
Contract Administration	
Fundamentals of Leadership & Management	
Contracting for Construction Services	
Capital Acquisitions	
Contracting for Public Sector Services Logistics and Transportation	
Risk Management & Public Contracting	
Alternative Dispute Resolution	
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Professional Development Scholarship Application

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	Name of Applicant	Year 20
Work Telephone	Work E-mail	
Fax Number	How long have you been a men	nber of SCAGPO?
Employer:	How long have you be	en in Purchasing?
Have you received a SCAGPC	O sponsored scholarship in the past?	
Ae	ase provide a list of courses/trainings to be paid by this sol	tolarship:
Course	Location	Date
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Social Media

V. Excellence in Inspiring Procurement For the Future

SCAGPO's Social Media Policy allows for use with several applications. The Board adopted a Social Media Policy, which allowed for instant use of Facebook, Twitter, LinkedIn, and YouTube.

Social Media 1, 2, 3:

Of these accounts, the most used ones include the Facebook and Twitter accounts, primarily for announcements and updates. There are 2 Facebook "accounts" , a closed Facebook Group (for private Members Only discussions) and a Fan Page (to make announcements to members, vendors, and the general community).









Career Fairs & Outreach V. Excellence in Inspiring Procurement For the Future

SCAGPO's leadership encourages members to engage with local schools to share the with young people information about Public Procurement.

Career Fair & Outreach 1:

Accordingly, members may find tools on our website to assist them as they speak at their children's schools.

Powerpoint Presentation





Career Fairs & Outreach V. Excellence in Inspiring Procurement For the Future

Career Fair & Outreach 2:

SCAGPO has a general brochure, housed on the website, which is appropriate for career day, vendor, and member recruitment events.

MEMBERSHIP

Membership is open to any person who subscribes to the purposes of the South Carolina Association of Governmental Purchasing Officials. The classes of membership are:

Regular Members: Restricted to persons who are actively engaged in governmental purchasing activities of any state, county, municipal, educational agency or special purpose political subdivisions. May also be extended to anyone interested in the profession, vendors excluded, and sponsored by a regular member.

Lifetime Members: May be conferred upon active members upon retirement and written request for such membership.

Honorary Members: May be bestowed upon individuals who have made distinguished contributions to the purchasing profession, or to the Association, upon recommendation and majority vote by the Executive Board.

Agency Members: Up to 15 members may have membership in the name of any state, county, municipal, educational agency, or special purpose political subdivision which is actively engaged in governmental purchasing activities. Agency members are considered regular members.

Associate Members: Any membership not defined above. Associate members are not voting members and require the majority vote of the Board of Directors.

Procurement Professionals interested in more information about our great organization are encouraged to visit our website (www.scagpo.org) for more information on our programs and training events, and to complete a membership application.



mdor Opportunities

The SC Association of Governmental Purchasing Officials has several opportunities for vendors. Notification of all opportunities is usually published in SC Business Opportunities and on SCAGPO's website.

An annual trade show is held as part of our Annual Forum. We are confident in our assertion that our show is among the best in the region. The SCACPO trade show can accommodate more than 100 booth rental for our vendors; and we offer multiple networking opportunities and professional development training sessions as a benefit to attendees. Vendors are also encouraged to participate in our pre-forum bowling and golf events. If you are interested in the Trade Show, please send an e-mail requesting additional information to forum@scappo.org._____

We also have a Co-Sponorship Program to allow vendors to participate and fund training opportunities for our members. For additional information on how your company can become a SCAGPO sponsor, please contact our cosponsorship chairperson at cosponsor@scagpo.org. Each summer, the Chapter sponsors a Reverse

Each summer, the Chapter sponsors a Reverse Trade Show, designed to engage our disadvantaged community into conversations about how to do business with public entities. The Reverse Trade Show is a low cost venture and allows vendors to visit booths hosted by agencies from local, state, and special authorities.

> CONTACT INFORMATION PO Box 8626 Columbia, SC 29202

President: president@scagpo.org General Information: Contactus@scagpo.org Membership: membership@scagpo.org Website: www.scagpo.org South Carolina Association of Governmental Purchasing Officials

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P.O. BOX 8626 COLUMBIA, SC 29202

WEBSITE: www.scagpo.org EMAIL: contactus@scagpo.org https://www.facebook.com/SCAGPO https://twitter.com/SCAGPO



Career Fairs & Outreach V. Excellence in Inspiring Procurement For the Future

Career Fair & Outreach 3,4,:

SCAGPO found employed the services of students to assist with our events.

- We enlisted 2 young ladies from River Bluff High School to assist with the set up for the Reverse Trade Show in Lexington.
- We negotiated the use Benedict College students as of interns to assist with the Annual Forum & Trade Show at Myrtle Beach.





Bonus V. Excellence in Inspiring Procurement For the Future

Excellence in Inspiring Procurement For the Future:

SCAGPO complimentary NIGP Courses through lotteries and door prizes:

- Bonus 1 Managing End Users & Suppliers - 15 Students Complimentary
- Bonus 2 Introduction to Procurement - 2 Students Complimentary
- Bonus 3 CPPB Prep - 1 Student Complimentary
- Bonus 4 Sourcing in the Public Sector – 1 Complimentary

Total 19 Complimentary Courses Paid in addition to scholarship purchases